

## SMS360

Health, Safety & Compliance Software - helping save worker lives while reducing accidents and regulatory violation costs.

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#### Description

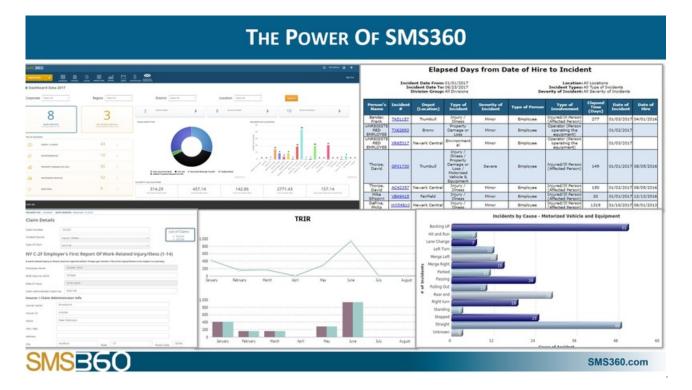
SMS360 is a comprehensive risk management tracking, monitoring, and reporting system that incorporates numerous capabilities that are important to businesses of all sizes. SMS360 is programmed to be flexible and configurable to meet requirements for multiple Industries. SMS360 puts customers in control of their Environmental, Health and Safety (EHS) needs and protects their workers and businesses in the most high-risk areas of operations. An example of SMS's flexibility is Fleet360, which monitors EHS & DOT for the Fleet Industry. The core of SMS360 is the Incident Module which not only assists clients in meeting compliance requirements through auto-generating their reports, it also helps quickly identify areas of risk. Although many elements in SMS360 are built around regulatory compliance and recognized EHS standards, flexibility exists to allow customization to reflect the nuances of a client's line of business and internal process.

## **PROBLEM: BILLIONS IN COST OF INJURIES & VIOLATIONS (USA)**



- Lost Workdays
- Regulatory Fines
- Job Fatalities
- Worker's Comp Claims
- Medical Cost

#### **Product**





## **INCREASED EXPOSURE OF COMPLIANCE**

Businesses Can Not Hide Any Longer!

Vertical Markets	OSHA	DOT	EPA	FDA	State Regi
Waste	OSHA	(5)			⋖
Transportation	OSHA	(2)	<b>②</b>		⋖
Port Terminals	OSHA	2	<b>②</b>		⋖
Construction	<b>O</b> SHA	(3)	<b>②</b>		⋖
Municipalities		(2)	<b>②</b>		⋖
Pharmaceutical	OSHA		<b>②</b>	FDA	Ø
Agriculture	OSHA	(2)	<b>(</b>	FDA	Ø



### THE COMPETITION

- Technical Debt
- Legacy Platforms & Systems
- Expensive & Costly to Set Up
- Cannot compete in SME Market
- Slow Onboarding Process
- Lack in Customer Care & Support



SMSB60

## **COMPETITIVE ADVANTAGES**

- Scalable Platform
- Latest Technology
- Customer Support
- Affordable Pricing
- Fast Development + Rollout
- User Friendly
- Mobile Apps
- Multi-lingual





### MARKET STRATEGY FOCUS: SMS'S ROADMAP



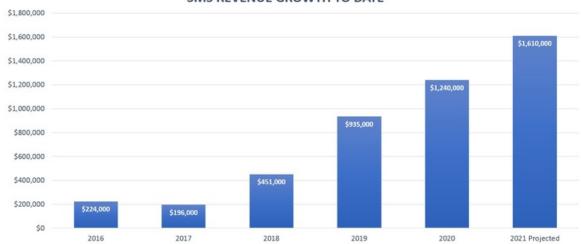
# **PROJECTIONS Y1 THROUGH Y3**

(\$000)	YR 1	YR 2	YR 3
Revenue	\$1,610	\$2,435	\$9,009
Gross Profit	\$1,193	\$1,985	\$8,519
Expense	\$1,100	\$1,285	\$1,455
EBTDA	\$93	\$700	\$7,064



## SMS360 GROWTH

#### SMS REVENUE GROWTH TO DATE





## Теам



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